



Criteria for the CN Safe Handling Award Program

Our customers and employees work together to meet the day-to-day challenges of maintaining safe operations, and the purpose of the Safe Handling Awards is to recognize customers for their outstanding achievements. The Safe Handling Awards program is Corporate based and not awarded to individual plants. CN Safe Handling Awards are determined based on the combined aggregate numbers of dangerous goods shipped by each company and who meet the thresholds identified below.

- ✓ This program is intended for Rail Shipper indicated on the waybill records and or Loaders of railcars (in the case of a terminal)
- ✓ To be eligible, the Shipper or the Loader of rail cars have to have shipped a minimum of 100 tank cars / spargers of dangerous goods /hazardous materials in the previous calendar year.
- ✓ Shipments have to originate on CN or affiliated companies

CN monitors non-accidental releases (NARs) (loads and residues) on cars carrying dangerous goods/hazardous materials (tank cars and other types of DG cars) to determine eligibility.

- ✓ NARs on loaded railcars will be assessed against the shipper as per shipping documents and against the actual loader if the shipper and loader are not the same party
- ✓ NARs on residues railcars will be assessed against both the shipper as per shipping documents and the consignee as CN expects all rail shippers of dangerous goods / hazardous materials to have an internal "stewardship" program with their own customers (i.e. Responsible Care[®])

Customers must not exceed the indicated maximum NAR's shown in the table below to qualify for a Safe Handling Award.

Total Number of railcars	Gold Award NAR's	Silver Award NAR's	Bronze Award NAR's
100 - 4,999	0	Not Applicable	Not Applicable
5,000 - 9,999	0	1	Not Applicable
10,000 +	0	1	2

Customers can ask their CN account manager for more information about the Safe Handling Awards program and qualifying criteria.