



Dear Transport Canada,

I am writing to you regarding submissions for ideas to modernize Canadian ports.

As you know, there is much revenue lost, and conflict due to actions taken to protect certain whale species in Canada. Slowdowns are costing companies millions of dollars and some ports are being bypassed entirely due to these measures, leading to a loss of revenue. The most current technology and tools are not being used to manage ships and whales – to the detriment of both the whales and marine industry.

We at Whale Seeker have the technology and tools to help Canada's ports manage their waters in a way that will benefit both industry as well as the protected whale species. Our tools allow for **real-time monitoring of both whales and ships**. This fine-scale data will allow for real-time dynamic shipping management so that ships are only impeded when a whale is present, and not when a whale was sighted several days ago. Alternatively, when whales are absent from an area, fishing and marine traffic can resume normal activity much faster. This more responsive and precise management will benefit the protected whale populations as well.

We have options that can suit many needs, small or large scale. We believe that our Canadian company, together with Transport Canada, can create an efficient, profitable, safe solution for costly whale-ship conflicts. Our partnership will also create ports that lead in innovation, technology, and wildlife protection. Truly a solution where everybody wins!

We are happy to discuss options with you and look forward to seeing Canada's values take shape.

Warm regards,

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